

# Wild Delight<sup>®</sup>: The Brand That

Advanced Formula®





Deck, Porch N' Patio®



Special Finch® Food







Zero-Waste® Fruit Blend

# **Pioneered Premium**







**Mealworms** 



Golden® Finch Food







**Songbird Food** 



**Gourmet Outdoor Bird Food** 

## Natural Formula







**Outdoor Finch Food** 



Feast® For Outdoor Birds



Nyjer® Seed



Safflower Seed



**Fine Sunflower Chips** 



**Black Oil Sunflower Seed** 



**Striped Sunflower Seed** 



**Finch Sock Feeder And Display** 

# Wildlife Formula





Crunch N' Nut® Squirrel Food







**Inshell Peanuts** 



**Shelled Peanuts** 





Arbor Display System

May not be combined with other programs, promotions or discounts. No substitutions. One (1) per retail store location. This form must be completed in full and signed.

Step 1— Complete Company Information:	Step 4 — Order Packaged Product:				
Retailer Name:	Order must be for 30 cases. A minimum of 10 different items (SKUs) must be sele and a minimum of 10 of those items must be from items marked (*).			elected,	
Street Address:	ITEM#	ITEM	UNITS/ ORDERED	UNIT SIZE	CASES
	367816	Mealworms	6	16oz _	
City, State, ZIP:	367866	Bugs for Birds	6		
Contact:	367845	Bugs N' Berries®*	6	4.5lb -	
Contact:	367914	Bugs N' Berries®	3		
Phone:	372050	Sizzle N' Heat®*	6		
	372140	Sizzle N' Heat®	3		
Fax:	373050	Golden® Finch Food* Deck, Porch N' Patio®*	6 6		
Email:	374050 374200	Deck, Porch N' Patio®	1		
Littali.	364050	Woodpecker, Nuthatch N' Chickadee® Food*	6		
Distributor:	364200	Woodpecker, Nuthatch N' Chickadee® Food	1		
	376070	Cardinal Food*	4		
Distributor Salesperson:	376150	Cardinal Food	1	15lb <sub>-</sub>	
D & D Salesperson:	376300	Cardinal Food	1	30lb	
D & D Salesperson.	377080	Songbird Food*	4	8lb .	
	377200	Songbird Food	1	20lb _	
Step 2 — Select One Display System:	368080	Gourmet Outdoor Bird Food*	4	8lb .	
	368200	Gourmet Outdoor Bird Food	1		
	365050	Fruit N' Berry™*	6		
Wid :	365200	Fruit N' Berry™	1		
Delgr	360050 360200	Zero Waste® Fruit Blend* Zero Waste® Fruit Blend	6 1		
	366050	Nut N' Berry®*	6		
HOUSE MADE WAS AND THE PROPERTY OF THE PROPERT	366100	Nut N' Berry®	4		
	366200	Nut N' Berry®	1		
	381050	Special Finch® Food*	6		
	381200	Special Finch® Food	1		
	372175	Sizzle N' Heat® Suet	12	11.8oz -	
	388310	Bugs N' Berries® Block	10	12oz -	
	388490	Woodpecker Block	10	13oz	
	388320	Sizzle N' Heat® Block	10		
	388380	Deck, Porch N' Patio® Block	10		
☐ Small Arbor Display ☐ Large Arbor Display	388350	Nut N' Berry® Block	10		
Actual size 41.25"W x 19"D x 75"H Actual size 48"W x 31.5"D x 83"H	362080 362200	Crunch N' Nut® Crunch N' Nut®	4 1		
Value of Arbor: \$300	388410	Dove & Quail Food	4		
Value of Albot. \$500	388420	Dove & Quail Food	1	20lb _	
Step 3 — Point Of Sale:	388070	Corn On The Cob	4	7lb -	
	388200	Corn On The Cob	1	20lb	
Yes, this retailer will install all required and available	379050	Inshell Peanuts	4	5lb	
POS materials. Please have D & D Customer Service	379130	Inshell Peanuts	1	13lb	
send the Wild Delight Point-of-Sale Starter Kit	380050	Shelled Peanuts	4	10lb <sub>-</sub>	
(PWDKT6000) to the contact name and address above.	380250	Shelled Peanuts	1	20lb _	
	388470	Block Feeder	4	1 .	
Approved by Distributor Sales Manager	383040	Finch Sock w/Nyjer Feeder	12	13oz <sub>-</sub>	
Date		TOTAL CASI	ES THIS ORD	ER	<u></u>
Distributor Order/Invoice Number					

## **Step 5** — **Signature Required:**

By signature below, retailer named agrees to accept, install and display the fixture ordered and further agrees that no other product (other than Wild Delight' products) will be stacked or displayed on this fixture for a period of one (1) year from the date of this order shown below. Retailer agrees to reimburse D & D Commodities Ltd. for the value of the fixture as shown, should the terms of this agreement be violated.

Delivery of product subject to verification. Failure to provide copy of invoice upon request showing delivery of required products voids the program, and retailer will be billed for the total cost of fixtures and free products.

Signature	Date

Revised 01/05/2023 Form #: PWDFM2600



## **BIG BAG BOOSTER**

May not be combined with other programs, promotions or discounts.

No substitutions. One (1) per retail store location.

This form must be completed in full and signed.

Tremium Nutrition 101 Successful Birds
Step 1— Information:
Retailer Name:
Street Address:
City, State, ZIP:
Contact:
Phone:
Fax:
Email:
Distributor:
Distributor Salesperson:
D & D Salesperson:
Step 2 — Display System:
Kaauuu

# This Month's Specially Priced Item!

## **Step 3 — Order Packaged Product:**

Order must be for a minimum of 15 large Wild Delight° bags (10 lbs. or more). Sizzle N' Heat° and Bugs N' Berries° cases include 3 bags and must be for a minimum of 5 cases. Nut N' Berry° 10lb cases include 4 bags and must be for a minimum of 7 cases. All other products listed below include 1 bag per case.

ITEM#	ITEM	UNIT SIZE	UNITS/ ORDERED	CASES
372140	Sizzle N' Heat®	14 lb.	3	
367914	Bugs N' Berries	14 lb.	3	
376150	Cardinal Food	15 lb.	1	
377200	Songbird Food	20 lb.	1	
368200	Gourmet Outdoor Bird Food	20 lb.	1	
365200	Fruit N′ Berry™	20 lb.	1	
360200	Zero-Waste® Fruit Blend	20 lb.	1	
366100	Nut N' Berry®	10 lb.	4	
366200	Nut N' Berry®	20 lb.	1	
378200	Crunch N' Nut® Squirrel Food	20 lb.	1	
381200	Special Finch® Food	20 lb.	1	
364200	Woodpecker, Nuthatch N' Chickadee®	20 lb.	1	
374200	Deck, Porch N' Patio®	20 lb.	1	

TOTAL CASES THIS OR	DER
---------------------	-----

Approved by Distributor Sales Manager	
	Date
Distributor Order/Invoice Number	

## **Step 4** — **Signature Required:**

By signature below, retailer named agrees to accept, install and display the fixture ordered and further agrees that no other product (other than Wild Delight\* products) will be stacked or displayed on this fixture for a period of one (1) year from the date of this order shown below. Retailer agrees to reimburse D & D Commodities Ltd. for the value of the fixture as shown, should the terms of this agreement be violated.

Delivery of product subject to verification. Failure to provide copy of invoice upon request showing delivery of required products voids the program, and retailer will be billed for the total cost of fixtures and free products.

Signature Date

Revised 01/05/23 Form #: PWDFM0775



# **Introductory Stocking Program**





Introductory Stocking Program

May not be combined with other programs, promotions or discounts.

No substitutions. One (1) per retail store location. NEW RETAILERS ONLY.

Step 1 - Complete Company Information	Step 3	3 - Order Product:				
		r from products listed below. No substitutions				
Retailer Name:		e per item ordered. Order must include at least with an asterisk (*). 20 lb. bags: Must buy 2 ea				d
	ITEM#	ITEM		CASES ORDERED	FRE Uni	E TOTAL T CASES
Street Address:	360050	Zero-Waste® Fruit Blend*	6/5 lb		+ 1	=
City State 7ID.	360200	Zero-Waste® Fruit Blend	1/20 lb.	t	+ 2	=
City, State, ZIP:	364050	Woodpecker, Nuthatch N' Chickadee®*				=
Contact:	364200	Woodpecker, Nuthatch N' Chickadee®	1/20 lb.	t	+ 2	=
	365050	Fruit N' Berry™*	6/5 lb	)	+ 1	=
Phone:	365200	Fruit N' Berry™	1/20 lb.	t	+ 2	=
	366050	Nut N' Berry®*	6/5 lb	)	+ 1	=
Fax:	366100	Nut N' Berry®*	4/10 lb	)	+ 1	=
	366200	Nut N' Berry®				=
Email:	367845	Bugs N' Berries®*	6/4.5 lb	)	+ 1	=
	367914	Bugs N' Berries®*	3/14 lb		+ 1	=
Distributor:	368080	Gourmet Outdoor Bird*				=
	368200	Gourmet Outdoor Bird*				=
Distributor Salesperson:	372050	Sizzle N' Heat®*	6/5 lb	)	+ 1	=
	372140	Sizzle N' Heat®				=
	372175	Sizzle N' Heat® Suet	12/11.75 oz			
Step 2 – Point Of Sale – FREE:	373050	Golden® Finch Food*				=
Yes, this retailer will install all required and available	374050	Deck, Porch N' Patio®*				=
POS materials. Please have D & D Customer Service send	374200	Deck, Porch N' Patio®				=
the Wild Delight Point-Of-Sale Starter Kit (PWDKT600) to the contact name and address above.	376070	Cardinal Food*				=
to the contact hame and address above.	376150	Cardinal Food				=
	377080	Songbird Food*				=
Step 4 – Signature Required:	377200	Songbird Food				=
Step 4 - Signature Required.	381050	Special Finch® Food*	6/5 lb	).	+ 1	=
By signature below, retailer named agrees to place Wild Delight®	381200	Special Finch® Food				=
products ordered in a prominent high-traffic store location and maintain this retail product display for a period of six months.	362080	Crunch N Nut				=
Shelf inventory must be maintained at all times. Point-of-sale	362080	Crunch N Nut				=
materials ordered in Step 2 must be installed immediately	367816	Mealworms				=
upon receipt. Delivery of product subject to verification. Failure	367866	Bugs For Birds		<u> </u>		
to provide copy of invoice upon request showing delivery of required products voids the program, and distributor will be	383040	Finch Sock w/Nyjer® Feeder	12/13 oz	<u>.</u>	+ 1	=
billed for the total cost of fixtures and free products.	388310	Bugs N' Berries® Block	10/12 oz	<u>.</u>	+ 1	=
	388320	Sizzle N' Heat® Block	10/12 oz	<u>.</u>	+ 1	=
	388350	Nut N' Berry® Block	10/13 oz	<u>.</u>	+ 1	=
Signature Date	388380	Deck, Porch N' Patio® Block	10/14 oz	<u>.</u>	+ 1	=
	388470	Block Feeder	4x1 ea		+ 1	=
	388490	Woodpecker, Nuthatch N' Chickadee® Block	10/13 oz	<u>.</u>	+ 1	=
			Total (	Cases Ord	dered	I
Approved by Distributor Sales Manager		Date				
·· ,						_
Distributor Order/Invoice Number						

Form #: PWDFM2700 Revised 01/05/2023



## **Frequent Buyer Program**

Loyal customers get a free Wild Delight® product for every 10 of those products (same item, same size) they buy! It's simple, and it keeps your customers coming back to you! Best of all, it's free, and there is no obligation to retailers!

This program is available to full-line Wild Delight retailers that wish to participate. When completed forms are received and approved by D & D Commodities Ltd., the Wild Delight Frequent Buyer Program Kits will be sent directly to the participating retailer.

## **Index Cards**

Retailers receive a free supply of Wild Delight Frequent Buyer Club cards for their customers. Retailers then complete these cards as customers purchase Wild Delight products. Customers are entitled to one (1) free product after the purchase of ten (10) of the same product (same item, same size). The retailer then turns the completed card into their Wild Delight supplier and receives replacement merchandise or credit. This program applies to all Wild Delight® purchases – any product, any size! As consumers purchase products, store employees complete the information on the card (including date and time of purchase). Please use one card for each SKU purchased. When the card is complete (10 purchases made), retailers simply give the customer the free merchandise and indicate so on the card itself (in the space provided). Finally, retailers turn the completed card into their Wild Delight distributor, who will replace the free product at no cost to the retailer. Additional cards are available at any time, so customers can always be earning (and buying) more great Wild Delight® products!



## **Envelope**

With this method, retailers simply offer a Wild Delight Frequent Buyer Program envelope to their customers. As in the method above, customers are entitled to one (1) free product after the purchase of ten (10) of the same product (same item, same size). After the customer has collected 10 Wild Delight UPC codes, he or she simply seals them into the envelope and mails it directly to D & D Commodities Ltd. In turn, we will mail him or her a voucher to use in your store. This program applies to all Wild Delight® purchases – any product, any size!



## Website

For added convenience, retailers can direct customers to wilddelight.com, where consumers can download a Wild Delight Frequent Buyer Club form (very similar to the envelope method). Customers just need to purchase 10 Wild Delight® products (of the same size and recipe) and save the UPC codes from the packages. Next, they download and complete a short form from wilddelight.com and mail it, along with the 10 UPC codes, to D & D Commodities Ltd. (address is included on the form). Finally, we'll send them a voucher to bring them back to your store for a free product.





## **Point of Sales Kit Instructions**

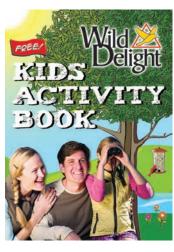
To re-order materials in this kit, please use the POS Supply Order Form.

## 3-Tier Literature Kit Holder:

Please display holder with kids activity books, consumer guides, and Frequent Buyer Club envelopes on shelf in prominent area of Wild Delight section. Please see image for illustration. Holders are securely fastened together with connectors (included).











PWDMC0500 Consumer Guide

## **Laminated Feeding Chart:**

Hang with provided chain to shelf in prominent area of Wild Delight® section.



PWDBR0380 Laminated Feeding Chart



## **Shelf Talkers:**

Place individual shelf talker in sleeve (P111000) provided and affix to shelf directly below corresponding product in prominent area of Wild Delight section. For placement on gondola shelving, please use included shelf darts to affix sleeve to shelf.

## 4.5' x 2.5' Flexible Vinyl Banner

This large, flexible banner can be hung indoors or outdoors. Use ropes or nails to hang banner indoors or use ropes or fasteners to hang banner outdoors.

Ref. # P661100





# **POS Supply Order Form**

D & D Commodities Ltd. · P.O. Box 359 · Stephen, MN 56757 Phone: 1-800-543-3308 · Fax: 1-218-478-3533

Toll Free Fax: 1-800-897-1331

Requested By:		Ref.#	Description	Number Ordered
Requested By:		ORDER FORMS PWDFM3650	POS Supply Order Form	
		PWDFM0750	Product Order Form	
Date Requested:		PWDFM0600	General Product Information Form	
Ship By:		POINT-OF-SALE	MATERIAL	
Cust. Needs by:		Fasteners & Si P111500	gn Holders Shelf Darts To Hold Shelf Talker To Gondola Shelving (Bag Of 20 Darts To Hold Set Of 10 Tal	 kers)
cc: Sales Agent (name):		P111000	Shelf Talker Holder Flush Mount (Arbors)	
		Store Signs		
сс:		P661100	4.5'x2.5' Flexible Vinyl Banner	
		Shelf Talkers		
Chinaina Ta		PWD0710	Advanced Formula /Freq. Buyer	
Shipping To:		Guides, Hold	ers & Charts	
		PWDMC0500	Consumer Guide	
Attention:		955000	Retail Sales Guide	
Company:		PWDPA0400	Kids Activity Book	
		P360000	3-Tier Holder	
Address 1:		<u>Kits</u>		
Address 2		PWDKT6000	POS Starter Kit	
, tudi 000 <b>1</b> :		Refills: PWD6000	Frequent Buyer Envelopes	
City:		PWDFM2020	Frequent Buyer Cards	
Stato		PWDBR0380	PROJECT WILDBIRD® Chart - Laminated	
State:		T WEEKOSOO	THOSECT WIEDDING CHART Earlinated	
ZIP+4:				
Phone:				
Fax:				
How to Ship:				
☐ Mail ☐ UPS - 1	Day 🔲 With Load	]		
☐ Priority Mail ☐ UPS - 2				
☐ UPS Ground ☐ UPS - 3	Day 🚨			
		_		
Current:	Potential:			
☐ D & D Salesperson	☐ Distributor			
☐ Distributor	☐ Chain			
☐ Chain	Retailer			
Retailer	☐ Broker/Rep			
☐ Vendor	☐ Vendor			
Other - Explain	☐ Other - Explain			
# Shipped Packages	Shipped By I	Date//_	Form #: PV	VDFM3650

Form #: PWDFM3650 Revised: 01/05/2023



Fax Your Order Toll-Free: (800) 897-1331 Email Your Order: orders@ddcommodities.com

Questions: (800) 543-3308

Page:	_ of
Date: _	
D∩ #·	

Customer:			_Contact:	
Address:			- Phone:	Fax:
City:	State:	Zip:		

City:	State: Zip:		
	*PLEASE ORDER	BELOW IN EACHES*	
ADVANCED FORMULA® OUT	DOOR BIRD FOODS	ADVANCED FORMULA® OUTDOOR BIRD F	OODS
Item No. Description	Eaches Cases/ Ordered Pallet	Item No. Description	Eaches Cases Ordered Pallet
367816 Mealworms	Stand- 6x16 oz 56	381200 Special Finch® Food	Barrier 6X 5 lb 56
367866 Bugs for Birds	Stand- 6x16 oz 56	381200 Special Finch® Food	Barrier 1X20 lb 50
367845 Bugs N' Berries®	Barrier 6X4.5lb 56	ADVANCED FORMULA® SIZZLE N' HEAT®	
367914 Bugs N' Berries®	Barrier 3X14 lb 56	SUET CAKES Item No. Description	Eaches Cases
372050 Sizzle N' Heat®	Barrier 6X 5 lb 56	372175 Wild Delight® Sizzle N' Heat® Suet	Ordered Pallet Tray 12X12 oz200
372140 Sizzle N' Heat®	Poly 3X14 lb 42	OUTDOOR BIRD FOOD BLOCKS	
373050 Golden® Finch Food	Barrier 6X 5 lb 56	Item No. Description	Eaches Cases Ordered Pallet
374050 Deck, Porch N' Patio®	Barrier 6X 5 lb 56	388380 Deck, Porch N' Patio® Block	Block 10X14 oz220
374200 Deck, Porch N' Patio®	Barrier 1X20 lb 50	388350 Nut N' Berry® Block	Block 10X13 oz220
		388310 Bugs N' Berries ® Block	Block 10X12 oz220
364050 Woodpecker, Nuthatch Chickadee® Food	N' Barrier 6X 5 lb 56	388320 Sizzle N' Heat® Block	Block 10X12 oz220
364200 Woodpecker, Nuthatch	N' Barrier 1X20 lb 50	388490 Woodpecker Block	Block 10X12 oz220
Chickadee® Food		388470 Block Feeder	Shrink 4X 1 ea162
376070 Cardinal Food	Barrier 4X 7 lb 56	WILDLIFE FORMULA OUTDOOR BIRD FOO	1
376150 Cardinal Food	Barrier 1X15 lb 50	Item No. Description	Eaches Cases Ordered Pallet
376300 Cardinal Food	Poly W 1X30 lb 60	362080 Crunch N' Nut®	Barrier 4X 8 lb 56
377080 Songbird Food	Barrier 4X 8 lb 56	362200 Crunch N' Nut®	Barrier 1X20 lb 50
377200 Songbird Food	Barrier 1X20 lb 50	388410 Dove & Quail Food	Poly 4X10 lb 56
377200 Songbild Food	Ballet 17/2015 60	388420 Dove & Quail Food	Barrier 1X20 lb 50
368080 Gourmet Outdoor Bird F	Food Barrier 4X 8 lb 56	388070 Corn On The Cob	Poly 4X 7 lb 56
368200 Gourmet Outdoor Bird F	Food Barrier 1X20 lb 50	388200 Corn On The Cob	Barrier 1X20 lb 80
365050 Fruit N' Berry™	Barrier 6X 5 lb 56	379050 Inshell Peanuts	Poly 4X 5 lb 49
365200 Fruit N' Berry™	Barrier 1X20 lb 50	379130 Inshell Peanuts	Barrier 1X13 lb 50
360050 Zero Waste® Fruit Blen	d Barrier 6X 5 lb 56		
360200 Zero Waste® Fruit Blen		380050 Shelled Peanuts	Poly 4X10 lb 56
500200 Zolo Waste I full Dieli	2 Daniel 1/(2010 00	380250 Shelled Peanuts	Barrier 1X20 lb 50
366050 Nut N' Berry®	Barrier 6X 5 lb 56	NATURAL FORMULA OUTDOOR BIRD FOO	DDS
366100 Nut N' Berry®	Barrier 4X10 lb 49	Item No. Description	Eaches Cases Ordered Pallet
366200 Nut N' Berry®	Barrier 1X20 lb 50	371050 Feast®	Poly 8X 5 lb 56

Revision Date: 01/05/2023 FORM #: PWDFM0750



Fax Your Order Toll-Free: (800) 897-1331

Email Your Order: orders@ddcommodities.com

Questions: (800) 543-3308

Page:	_ of	_
Date: _		_
DO #:		

Customer:			_Contact:		
Address:			- Phone:	Fax:	
City	State:	7in·			

## \*PLEASE ORDER BELOW IN EACHES\*

			*PLE	EASE ORDER BELOW IN EAC			
NATURAL FORMULA OUTDOOR BIRD FOODS							
Item No.Description				Eaches Cases/ Ordered Pallet			
371200	Feast®	Barrier	1X20	lb 50			
391100	Buffet®	Poly	4X10	lb 56			
391200	Buffet®	Barrier	1X20	lb 50			
375050	Outdoor Finch Food	Poly	6X5	lb 56			
		,					
375200	Outdoor Finch Food	Barrier	1X20	lb 50			
383040	Finch Sock w/Nyjer® Seed	Box	12X13	3 oz126			
382950	Finch Sock Floor Display 36x13oz	Display	1X1	cs 42			
383050	Nyjer® Seed	Barrier	6X5	lb 56			
383200	Nyjer® Seed	Barrier	1X20	lb 50			
385080	Fine Sunflower Chips	Barrier	6X5	lb 56			
385200	Fine Sunflower Chips	Barrier	1X20	lb 50			
361050	Black Oil Sunflower Seeds	Poly	6X5	lb 56			
361200	Black Oil Sunflower Seeds	Barrier	1X20	lb 50			
363150	Striped Sunflower Seeds	Barrier	1X15	lb 50			
386080	Safflower Seed	Barrier	4X8	lb 56			
386200	Safflower Seed	Barrier	1X20	lb 50			

Revision Date: 01/05/2023 FORM #: PWDFM0750



Outdoor Pet Feeding Guide

Brought to you by Wild Delight® with data from PROJECT WILDBIRD®

PROJECT WILDBIRD data are the sole property of the WBFI Research Foundation and the WBFI Research Foundation Canada.

# Blue Jays

Most Desired Seed: Peanuts **Least Desired Seed:** Nyjer<sup>®\*</sup> Seed Preferred Feeder: Platform Feeder Recommended Wild Delight® Products: Nut N' Berry® • Zero-Waste® Fruit Blend

Shelled Peanuts • Sizzle N' Heat®



**Most Desired Seed:** White Proso Millet

Least Desired Seed: Peanuts

**Preferred Feeder:** Hopper Feeder

**Recommended Wild Delight® Products:** Golden® Finch Food • Outdoor Finch Food



Nvier®\* Seed Least Desired Seed: Red Milo

**Preferred Feeder:** Tube Feeder Recommended Wild Delight® Products:

Golden® Finch Food • Special Finch® Food Nyjer®\* Seed









# Northern Cardinals

**Most Desired Seed:** Black Oil Sunflower Seed **Least Desired Seed:** Nyjer<sup>®\*</sup> Seed **Preferred Feeder:** Hopper Feeder Recommended Wild Delight® Products:

Cardinal Food • Songbird Food • Black Oil

Sunflower Seed

# Mourning Doves

**Most Desired Seed:** White Proso Millet

Least Desired Seed: Peanuts

Preferred Feeder: Platform Feeder

Recommended Wild Delight® Products:

Dove & Quail Food • Buffet® For Outdoor Pets Feast® For Outdoor Pets

# **Tufted Titmice**

Most Desired Seed: Peanuts Least Desired Seed: Red Milo

Preferred Feeder: Platform Feeder

Recommended Wild Delight® Products: Nut N' Berry® • Deck, Porch N' Patio® Shelled Peanuts • Sizzle N' Heat® • Bugs N'

Berries®











# Indigo Buntings

**Most Desired Seed:** White Proso Millet

Least Desired Seed: Cracked Corn

Preferred Feeder: Hopper Feeder

Recommended Wild Delight® Products: Outdoor Finch Food • Gourmet Outdoor Pet

Food • Golden® Finch Food

# Evening Grosbeaks

Most Desired Seed: Black Oil Sunflower Seed

Least Desired Seed: Red Milo

Preferred Feeder: Hopper Feeder

Recommended Wild Delight® Products: Deck, Porch N' Patio® • Songbird Food Bugs N' Berries® Black Oil Sunflower Seed



# Chickadees

**Most Desired Seed:** Black Oil Sunflower Seed

Least Desired Seed: Cracked Corn

**Preferred Feeder:** Hopper Feeder

Recommended Wild Delight® Products: Woodpecker, Nuthatch N' Chickadee® Deck, Porch N' Patio® Block • Black Oil Sunflower Seed

Sizzle N' Heat®











# Woodpeckers

Most Desired Seed: Sunflower Kernels

Least Desired Seed: Nyjer<sup>®\*</sup> Seed

**Preferred Feeder:** Hopper Feeder

Recommended Wild Delight® Products:



# White-breasted **Nuthatches**

Most Desired Seed: Peanuts Least Desired Seed: Red Milo

**Preferred Feeder:** Hopper Feeder

Recommended Wild Delight® Products: Nut N' Berry® • Deck, Porch N' Patio® Woodpecker, Nuthatch N' Chickadee® Shelled Peanuts



## Red-breasted **Nuthatches**

Most Desired Seed: Black Oil Sunflower Seed

Least Desired Seed: White Proso Millet

Preferred Feeder: Platform Feeder Recommended Wild Delight® Products: Songbird Food • Nut N' Berry® Block Black Oil Sunflower Seed • Sizzle N' Heat®



## American Goldfinches

Most Desired Seed: Nyjer\*\* Seed Least Desired Seed: Peanuts **Preferred Feeder:** Tube Feeder

Recommended Wild Delight® Products: Golden® Finch Food • Special Finch® Food

Finch Sock Feeder • Nyjer\*\* Seed



## House Finches

**Most Desired Seed:** Black Oil Sunflower Seed

Least Desired Seed: Peanuts

**Preferred Feeder:** Tube Feeder

Recommended Wild Delight® Products: Golden® Finch Food • Special Finch® Food Black Oil Sunflower Seed • Bugs N' Berries®



## Rose-breasted Grosbeaks

**Most Desired Seed:** Black Oil Sunflower Seed

Least Desired Seed: Cracked Corn

**Preferred Feeder:** Hopper Feeder

Recommended Wild Delight® Products: Songbird Food • Black Oil Sunflower Seed

• Sizzle N' Heat<sup>®</sup> • Bugs N' Berries<sup>®</sup>







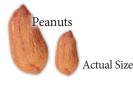






















#### Wild Delight\* Products are Packed With The Ingredients Birds Prefer!

PROJECT WILDBIRD® data supports what we've known all along here at Wild Delight: Better ingredients attract better birds! That's why more and more birds flock to Wild Delight® bird food!

#### What was PROJECT WILDBIRD\*?

PROJECT WILDBIRD® was the inaugural study of the WBFI (Wild Bird Feeding Institute) Research Foundation. This three-year, \$1 million project studied seed and feeder preferences of wild birds in the United States and Canada



#### How To Avoid Nuisance Birds

Thanks to PROJECT WILDBIRD, we now know what seeds and feeders to use to attract the desirable birds we love, but how do you avoid attracting those pesky, undesirable birds? Here are a few tips on keeping starlings, grackles, crows and other nuisance birds away:

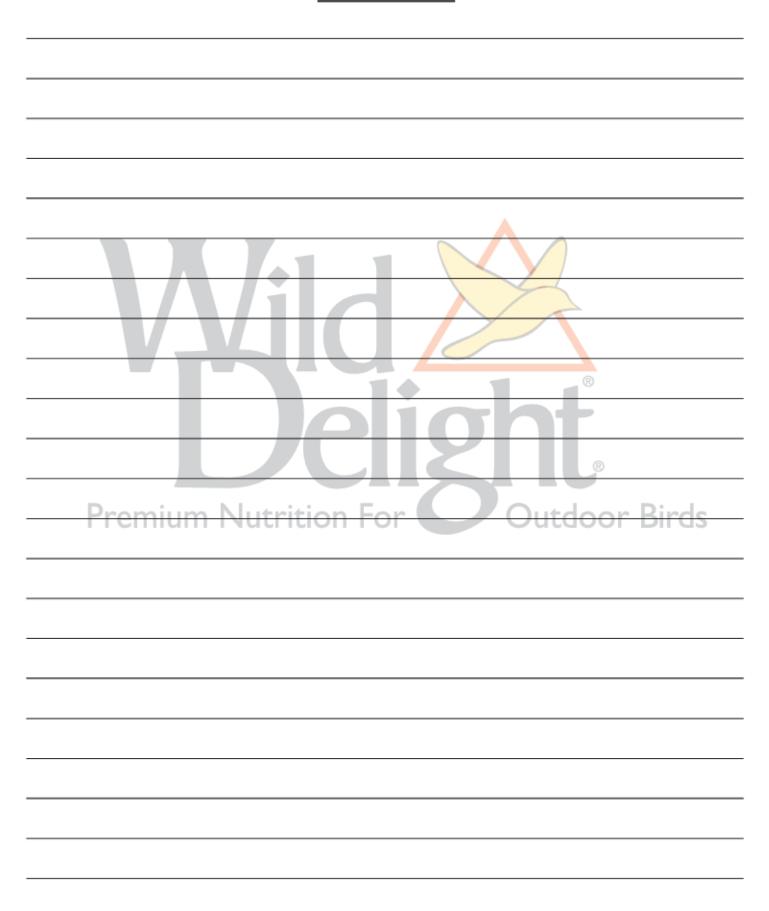
- 1. Remove foods with milo or corn. These types of foods attract nuisance birds (plus, desirable birds don't prefer them).
- 2. Avoid feeding on the ground. Keep in mind this might deter some of the bigger desirable birds that prefer to feed this way. You can offer them hanging platform feeders instead.

For more information, visit www.wilddelight.com!

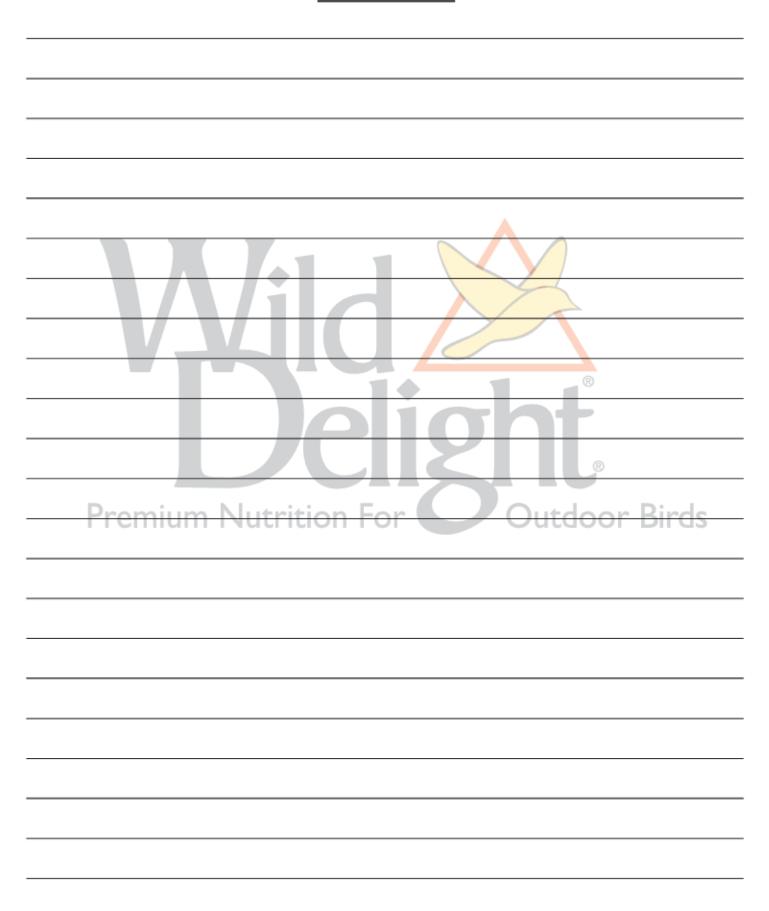
 $^*$ Nyjer  $^*$ has been sterilized to help prevent germination. Nyjer and Project Wild Bird are registered trademarks of the Wild Bird Feeding Institute. All other trademarks are property of D & D Commodities, Limited.



# **NOTES**



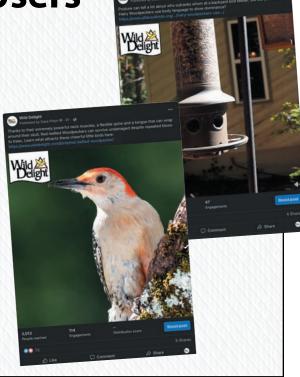
# **NOTES**



**Turning Social Media Users Into Wild Delight Fans** 

D & D Commodities is utilizing social media to build a strong platform with which to engage outdoor bird lovers. Not only do we provide interesting information about outdoor birds, their behavior and the products they prefer, we give customers the ability to share tips and stories, interacting with one another in a way that benefits us all.

We support retailers through social media, and in turn, wild bird enthusiasts support them as well. Engaged consumers are more educated and more loyal, and that's good news for all of our partners.



The Cornell Lab of Ornithology

# Inspire kids to feed birds!

The Cornell Lab of Ornithology and D & D Commodities Ltd. are working to motivate kids to feed birds and appreciate them. As a world leader in the study and conservation of birds, the Cornell Lab is a trusted source for educational resources and citizen-science programs.



## **INSPIRING YOUNG PEOPLE**

With D&D's support, 11,000 educators have received Cornell Lab educational materials, reaching more than 660,000 students.

### FEEDING BIRDS AT SCHOOL

Thousands of educators have received free bags of bird seed to help them set up school bird feeders.

## BENEFITS FOR YOUR BUSINESS

Encouraging people to engage in citizen science can be good for business. Research shows that the 400,000 people who participate in the Cornell Lab's citizen-science programs purchase more bird seed and bird feeders than the general population.

# FREE RESOURCES FOR YOU AND YOUR CUSTOMERS

The Cornell Lab provides a wealth of free resources including bird-feeding tips, identification guides, and information on bird-friendly gardens. These resources help store owners engage customers more deeply in bird feeding and understanding birds.



For more information, visit birds.cornell.edu or birdsleuth.org



# D & D Pioneered The Premium Category In Wild Bird Food Manufacturing.

By removing industry standards such as milo and cracked corn and replacing these low-cost ingredients with bird-attracting sunflower kernels, pistachios and fruits, among other favorites, we offered products never before seen. Along with our Premium quality mixes, retailers loved the cleanliness of our blends as well as our packaging and merchandising displays. To this day, our products are regarded as the upscale option in our customers' wild bird food departments.

## **Industry Milestones**

### Here are just a few of the industry "firsts" that D & D has achieved:

- 1. Studying the new nutritional needs of wild birds and wildlife and adding needed nutrients including vitamins, minerals, essential amino acids and electrolytes to Wild Delight® Advanced Formulas® products.
- 2. Guaranteeing "locked formulas" so that consumers receive the same product with every purchase.
- 3. Adding real fruit (cherries, cranberries, raisins, papaya, etc.) to its wild bird and wildlife formulations such as its Wild Delight® Nut N' Berry® blend, a product that pioneered the wild bird food industry more than 20 years ago.
- 4. Introducing and providing support for consumer frequent buyer programs.





#### Wild Delight Outdoor Bird Products

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Advanced Formula; Bird in Flight in a Triangle design; Buffet; Bugs N' Berries; Crunch N' Nut; Deck, Porch N' Patio; Feast; Fruit N' Berry; Golden; Less Mess; Nut N' Berry; Sizzle N' Heat; Special Finch; Wild Delight; Woodpecker, Nuthatch N' Chickadee; and Zero-Waste are trademarks of D & D Commodities, Ltd. Nyjer and Project Wildbird are registered trademarks of Wild Bird Feeding Institute.

